

Job Title: Chief Operating Officer

Company: **Magnus Monitors** is a Galway based IoT company producing unique hardware and software solutions for a variety of industries. Magnus Monitors innovative products use cutting edge technology to provide data driven insights that improve business performance and customer outcomes. This fast paced company has leveraged its strong track record to date to scale the business internationally from their West of Ireland base in just a few short years and continues to grow.

Location: Galway, Ireland

Salary & OTE: Based on experience

Key Responsibilities

- Design and implement business strategies, plans and procedures
- Set comprehensive goals for performance and growth
- Establish policies that promote company culture and vision
- Oversee daily operations of the company and the work of executives (IT, Marketing, Sales, Finance etc.)
- Lead employees to encourage maximum performance and dedication
- Evaluate performance by analyzing and interpreting data and metrics
- Write and submit reports to the CEO in all matters of importance
- Assist CEO in fundraising ventures
- Participate in expansion activities (investments, acquisitions, corporate alliances etc.)
- Manage relationships with partners/vendors

Desirable Qualities

- Proven experience as Chief Operating Office or relevant role
- Understanding of business functions such as HR, Finance, marketing etc.
- Demonstrable competency in strategic planning and business development
- Experience in fundraising will be a plus
- Working knowledge of data analysis and performance/operation metrics
- Working knowledge of IT/Business infrastructure and MS Office
- Outstanding organizational and leadership abilities
- Excellent interpersonal and public speaking skills
- Aptitude in decision-making and problem-solving
- BSc/BA in Business Administration or relevant field; MSc/MBA is a plus

Company Website: <http://www.magnusmonitors.com>

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